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## **REAL ESTATE'S NIGHT OF NIGHTS COMES TO THE NATION'S CAPITAL**

The Real Estate Institute of Australia (REIA) congratulates all the state and territory finalists vying for national awards honour when the real estate profession's night of nights comes to Canberra later this month.

"The REIA National Awards for Excellence 2017 will be held at the Hyatt Hotel Canberra on Thursday 23 March 2017 and will showcase Australia's most outstanding performers in the real estate profession," said REIA President Mr Malcolm Gunning.

State and Territory Real Estate Institute (REI) winners for the 12<sup>th</sup> Annual Awards will vie for the industry's most prestigious awards with 85 nominees across the following 16 categories:

- Large Residential Agency of the Year
- Medium Residential Agency of the Year
- Small Residential Agency of the Year
- Commercial Agency of the Year
- Innovation Award
- Communications Award
- Community Service Award
- Residential Salesperson of the Year
- Commercial Salesperson of the Year
- Residential Property Manager of the Year
- Commercial Property Manager of the Year
- Business Broker of the Year
- Buyer's Agent of the Year
- Corporate Support Person of the Year
- Achievement Award
- President's Award

A complete list of the REI state and territory finalists are available below or you can view them at <https://reia.asn.au/awards/2017-national-awards-for-excellence-finalists/>.

To purchase tickets for the REIA National Awards for Excellence go to <https://reia.asn.au/event/reia-national-awards-for-excellence-2017/>.

"I am sure that this year's Awards are going to be one of the best ever," concluded Mr Gunning.

Winners will be announced via media release 8.00am Friday 24 March 2017.

**The Real Estate Institute of Australia (REIA) is the national professional association for real estate agents in Australia. For further information or interview opportunities, please contact:**

## **REIA NATIONAL AWARDS FOR EXCELLENCE 2017 FINALISTS**

### **Large Residential Agency of the Year**

ACT Peter Blackshaw Manuka  
NT Elders Real Estate  
NSW Morton Real Estate  
SA Toop & Toop Real Estate  
VIC Gary Peer & Associates – Caulfield  
WA Momentum Wealth

### **Medium Agency of the Year**

ACT Ray White Belconnen  
NT Knight Frank  
NSW John Flood Estate Agents  
SA Refined Real Estate  
TAS 4one4 Real Estate Glenorchy  
VIC Nicholas Lynch Real Estate  
WA Realmark Mandurah

### **Small Residential Agency of the Year**

ACT Maria Selleck Properties  
NT Top End Real Estate  
SA Raine & Horne Semaphore  
VIC Gary Peer & Associates – St.Kilda  
WA Mint Real Estate

### **Commercial Agency of the Year**

ACT CBRE ACT  
NT Knight Frank  
NSW CBRE NSW  
SA Commercial SA  
VIC Colliers International (Victoria)  
WA CBRE WA

### **Residential Salesperson of the Year**

NT Derek Hart – Elders Real Estate  
NSW George Rafty – First National Newcastle City  
SA Kate Smith – Raine & Horne Semaphore  
TAS Natalie Downton – Downton Property Hobart  
VIC Tim Heavyside – The Fletchers Group  
WA Michelle Kerr – Abel McGrath Property Group

### **Commercial Salesperson of the Year**

ACT Nick Cotis – Raine & Horne Commercial Canberra  
NSW Michael Crombie – Colliers International NSW  
SA Andrew Turner – Commercial SA  
TAS Andy Howell – NAI Harourcrt North  
VIC Brett Diston – Ray White Commercial Nunawading

### **Achievement Award**

ACT Stephanie Graham – Independent Property Group  
NSW David Goldring – The Property Shop  
SA Angelo Nickolas – Harris Real Estate  
TAS Wendy Squibb – Halliwell Property Agents Devonport  
WA Kristy Yates – Perth Property Management

### **Communications Award**

NT Roost Realty  
NSW Colliers International Australia  
SA Toop & Toop Real Estate  
TAS 4one4 Real Estate Glenorchy  
VIC Gary Peer & Associates  
WA Blackburne

**Innovation Award**

ACT Peter Walker – Peter Blackshaw Belconnen  
NT Roost Realty  
NSW Raine & Horne Terrigal-Avoca Beach  
SA Toop & Toop Real Estate  
TAS 4one4 Real Estate Glenorchy  
VIC Harcourts Victoria  
WA Sell Lease Property WA

**Community Service Award**

ACT CBRE Canberra  
NSW Hugh Bateman – The Property Shop  
SA Bronty Marsh – Magain Real Estate  
VIC Ray White Chelsea  
WA Realmark Mandurah

**Commercial Property Manager of the Year**

ACT Jorgie Gorman – Knight Frank Australia  
NT Jacqueline Reid – Knight Frank NT  
NSW Petah Richards – CBRE NSW  
SA Stephen Carpenter – Commercial SA  
TAS Jessie Legge – NAI Harcourts North  
VIC Kristian Etherington – Ray White Commercial Nunawading  
WA Lee Bradshaw – Acton Commercial

**Residential Property Manager of the Year**

ACT Renee Bink – Independent Property Group  
NT Kathy Smart – O'Donoghues First National Real Estate  
NSW Laetitia Pearch – Home Specialist Property Management  
SA Peter Treacy – Harris Real Estate  
VIC Lizzie Roberts – Woodards Carnegie  
WA Sara Young – Davey Real Estate Currambine

**Corporate Support Person of the Year**

ACT Sofia Ligeros – Independent Property Group  
NT Jenna Steel – Real Estate Central  
NSW Sarah Bester – Ray White Double Bay  
SA Louise Stapleton – Barry Plant Norwood  
VIC Maisae Lattouf – Infolio Property Advisors  
WA Rebecca Shaw – Professionals The Kelly Team

**Buyer's Agent of the Year**

NSW Rich Harvey – propertybuyer  
VIC Janet Spencer – Buyer Solutions Australia  
WA Kent Cliffe – Momentum Wealth Property

**Business Broker of the Year**

SA Simon Winter, Raine & Horne Corporate Business Sales  
VIC Karli Dunham – Just Business Brokers.com