

Media release

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THE AUSSIES RETAIN THE TITLE OF AUSTRALASIAN AUCTIONEERING CHAMPION FOR 2016

Congratulations to Justin Nickerson of Queensland, the 2016 Australasian Real Estate Institutes' Auctioneering Champion.

Real Estate Institute of Australia (REIA) President Mr Neville Sanders says, "Justin is the current REIQ Auctioneer of the Year and was a finalist in the 2013 and 2014 Australasian Championships."

During a gala dinner held at Ooraminna Station Homestead out of Alice Springs last night, Justin was announced as the title holder after a tight contest between five outstanding auctioneers. The other finalists were Gavin Croft from New South Wales, Daniel Coulsen from New Zealand, last year's winner Harry Li from Victoria, and Andrew North also from New Zealand.

The Australasian Auctioneering Championships, this year hosted by the Real Estate Institute of Northern Territory (REINT), test an auctioneer's skill and ability to command a crowd, manage any issues at the auction and call complex bidding offers.

"Judges decided on a winner after the five finalists were briefed and auctioned a property to mock-sell under the hammer. The property used was a large two storey family home on an acre of land on the edge of Alice Springs which has an income stream from a B&B business. The bidding was fast and furious. It was very exciting and highly entertaining," says Mr Sanders.

Open to the public, the annual Australasian Auctioneering Championships hosted 23 auctions over two days. The quality was truly exceptional with participants creating momentum in the bidding, while building rapport with the crowd.

The Australasian Real Estate Institutes' Auctioneering Championships provide a significant opportunity for REIA and the Real Estate Institute of New Zealand (REINZ) to show off their very best Auctioneers.

"This year we had the added bonus of running the inaugural Australasian Auctioneering Schools Championship which was won by Carlton Heres of Scotch Oakburn College,

Tasmania. It was great to see the youth and vitality of the next generation of prospective auctioneers.

“The standard of the competition is always very high and the Real Estate Institute of South Australia (REISA) looks forward to hosting the Championships in Adelaide in 2017,” concluded Mr Sanders.

The Real Estate Institute of Australia (REIA) is the national professional association for real estate agents in Australia. For further information or interview opportunities, please contact:

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