

**Finalists released for Real Estate's Premier Event of the Year – Real Estate Institute of Australia (REIA)  
National Awards for Excellence 2019**

The Real Estate Institute of Australia (REIA) has announced the finalists for its 14<sup>th</sup> Annual National Awards for Excellence to be held at Crown Perth on Thursday 21 March 2019.

REIA President Adrian Kelly said the Awards recognise the best performers across all aspects of real estate including residential and commercial agencies, residential and commercial sales, residential and commercial property management, business brokers, buyer's agents, community service, innovation and communication.

"The Annual Awards are an industry highlight acknowledging the hard work and effort by individuals and agencies in achieving the best results for their clients and encourage, promote and showcase excellence and best practice in the real estate profession," Mr Kelly said.

"This year the REIA National Awards for Excellence will be proudly hosted by the Real Estate Institute of Western Australia. Some 90 submissions have been received from the states and territories competing for 16 national awards with State and Territory Real Estate Institute winners to vie for the industry's most prestigious awards.

"It is the ultimate accolade to be a national winner," Mr Kelly said

Peter Rowsthorn will be the MC for the evening. Peter most recently, appeared on "Thank God You're Here" series 1, 2, 3 and 4, popped up on "Talkin' 'Bout Your Generation" and can currently be seen hosting the delightful "Can We Help" on the ABC on Friday nights.

So Cello, Lucy Durack and the Catherine Summers Band will provide the entertainment throughout the course of the evening.

"Make the trip to Perth to show your support for your industry, for your colleagues or your family members who are finalists in the REIA National Awards for Excellence 2019," Mr Kelly said.

"Stay a few days and enjoy what the West has to offer - beautiful beaches, bush walking trails, WA wine regions of the Swan Valley and Margaret River, visit Fremantle or Rottnest Island there are many things to see and do within close proximity of Perth."

To book tickets <http://reia.asn.au/reia-national-awards-for-excellence-2019/>

"Thanks are extended to REIA's 2019 national award sponsors: Terri Scheer, Printforce, RECON, CoreLogic, PEXA, Rockend, AON and VaultRE their continued support for the real estate industry is appreciated," Mr Kelly concluded.

Winners will be announced via media release on Friday 22 March 2019. A full list of finalists is available on page 2 and 3 of this media release.

**The Real Estate Institute of Australia (REIA) is the national professional association for real estate agents in Australia. For further information or interview opportunities, please contact: Helen Hull at [media@reia.com.au](mailto:media@reia.com.au) or 0419 642 961.**

## 2019 NATIONAL AWARDS FOR EXCELLENCE FINALISTS

### **Achievement Award** *sponsored by RECON*

NSW: Mark Stowe – Colliers International  
SA: Kirk Fernandez – Toop&Toop Real Estate  
WA: Chloe Mason - CBRE  
TAS: Carlton Heres – Harcourts Launceston  
NT: Connie Kilian-Kwok – First National Real Estate O'Donoghues

### **Buyer's Agent of the Year** *sponsored by RECON*

NSW: Rich Harvey – Propertybuyer  
VIC: Janet Spencer – Buyer Solutions  
SA: Katherine Skinner – National Property Buyers  
WA: Ray Chua – Momentum Wealth Residential Property

### **Business Broker of the Year** *sponsored by Aon*

VIC: Choon Ng – Xclusive Business Sales  
SA: Nikki Katz – Benchmark Business Sales & Valuations  
TAS: Farzin Hesari – LINK Business Services

### **Commercial Property Manager of the Year** *sponsored by Aon*

ACT: Rupert Cullen – Colliers International (ACT)  
NSW: Paul McDonald - CBRE  
VIC: Megan Mander – Urbane Commercial  
SA: Andrew Forte – LJ hooker commercial Adelaide  
WA: Kendal Cross - CBRE  
TAS: Jessie Legge – NAI Harcourts North  
NT: Tilly Rogers – Knight Frank NT

### **Commercial Salesperson of the Year** *sponsored by CoreLogic*

ACT: Chris Antos – Laing+Simmons Commercial Property (ACT)  
NSW: Miron Solomons – Colliers International  
VIC: Brett Diston – Ray White Commercial Victoria - Nunawading  
TAS: Andrew Howell – NAI Harcourts North  
NT: Shun Hatton – First National Real Estate O'Donoghues

### **Commercial Agency of the Year** *sponsored by VaultRE*

ACT: Colliers International (ACT)  
NSW: Colliers International  
VIC: CBRE  
SA: Commercial SA  
NT: First National Commercial O'Donoghues

### **Corporate Support Person of the Year** *sponsored by VaultRE*

ACT: Caroline Phengrasmy – Independent Property Management  
NSW: Pippa Rowntree – Leah Jay  
VIC: Katie Taplin – RT Edgar  
SA: Tara Stokes – Harris Real Estate  
WA: Melissa Harmer – Century 21 Team Brockhurst  
TAS: Nicole Berry – Harcourts Signature  
NT: Jenna Steel – Real Estate Central

### **Communications Award** *sponsored by PEXA*

ACT: Peter Blackshaw Real Estate  
NSW: Nicholls & Co Estate Agents  
VIC: OBrien Real Estate  
WA: Rentwest Solutions  
TAS: Sims for Property

**Community Service Award** *sponsored by PEXA*

ACT: Peter Blackshaw Real Estate  
NSW: Alexandra Haggarty - David Haggarty First National  
VIC: Compton Green  
SA: Klemich Real Estate  
WA: Century 21 Team Brockhurst  
TAS: Key2 Property

**Innovation Award** *sponsored by Rockend*

ACT: Independent Property Group Tuggeranong  
NSW: Cooley Auctions  
VIC: Market Share Property  
WA: Century 21 Advance Realty  
TAS: Harcourts Huon Valley  
NT: Real Estate Central

**Residential Property Manager of the Year** *sponsored by Terri Scheer*

ACT: Renee Bink – Independent Property Management  
NSW: Laura Bowd – Cobden & Hayson  
VIC: Melanie Dennis – Domain & Co PM  
SA: Ros Munt – Smallacombe Real Estate  
WA: Laura Levisohn – M Residential  
TAS: Tameka Smith – Key2 Property  
NT: Michael Bongiorno – First National Real Estate Framptons

**Residential Salesperson of the Year** *sponsored by CoreLogic*

ACT: Mario Sanfrancesco – Peter Blackshaw Manuka  
NSW: David Highland – Highland Property Agents  
VIC: Vicki Sayers – RT Edgar  
SA: Kate Smith – Raine & Horne Semaphore  
WA: Peter Clements – Mint Real Estate  
TAS: Helen Lehane – First National Real Estate Kingston  
NT: Sascha Smithett – Real Estate Central

**Small Residential Agency of the Year** *sponsored by Terri Scheer*

ACT: En Vogue Property Management  
NSW: Garwood Estate Agents  
VIC: Network Pacific Real Estate  
SA: Harcourts Barossa Valley  
WA: Benchmark Specialist Property Managers  
TAS: Sims for Property  
NT: Elders Real Estate Katherine

**Medium Residential Agency of the Year** *sponsored by PrintForce*

ACT: McGrath Dickson  
VIC: Nicholas Lynch  
SA: LJ Hooker Kensington/Unley  
WA: Century 21 Team Brockhurst  
TAS: Harcourts Huon Valley

**Large Residential Agency of the Year** *sponsored by PrintForce*

ACT: Independent Property Group Inner North & City  
NSW: Highland Property Agents  
VIC: Methven Professionals Mooroolbark  
SA: Toop&Toop Real Estate  
WA: Hedland First National Real Estate  
TAS: Harcourts Launceston  
NT: Real Estate Central

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